

Givner & Kaye
Thursday
Seminar Series
June, 2012

Our MCLE & CE accredited series is held in our office, and by webinar, on the **1st & 3rd Thursday** of each month from **2:30pm to 4:00pm**. The series are a collaborative forum for professionals—attorneys, CPAs, financial advisors—to share *uncommon* knowledge, insights and practical “know-how.”

TO REGISTER for a webinar, or to attend a presentation, please call **Desiree Kisselburg** at **310-207-8008** or e-mail us: **seminars@givnerkaye.com**.

- Parking will be validated.
- Refreshments will be served.
- Continuing Education Credit: One hour for tax topics.

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JUNE 7TH: TRYING TO MAKE A GOOD DEAL OUT OF A COMMERCIAL LOAN GONE BAD.

Joel Kantor, Esq.
Kantor Law & Associates



Unfortunately the commercial, industrial and retail real estate market has suffered under the recent recession. Also, governmental difficulties handling the recovery have required the renegotiation of many commercial loans.

Mr. Kantor will discuss commercial loan modification techniques and approaches. Topics will include workout negotiations and practices, including hardship letters; offers of reasonable compromise; suggested loan modification terms; short sales; deeds in lieu; bankruptcy and assignment for the benefit of creditors; and claims against the lender, including defective or non-conforming loan documentation, failure to comply with legal and loan obligations, unfair lender practices, and noncompliance with foreclosure requirements.

A graduate of King Hall Law School, University of California at Davis, Mr. Kantor has 40 years of experience representing investors, developers, syndicators, neighborhood groups, borrowers and lenders and personally in developing, financing, leasing and selling of various real estate projects.

JUNE 21ST: THE FIVE MOST COMMON BUSINESS FRAUDS THAT EVERY BUSINESS SHOULD KNOW.

Michael Doland, Esq.
Doland & Fraade



Closely held businesses are victimized by internal and external scams and frauds. Many traditional frauds now wear a high-tech disguise. Attacks on specific industries and professions are becoming more sophisticated. There is no “magic” defense against all threats. However, you should be aware of the five most common business frauds to help you minimize the financial and administrative losses that frequently occur.

Michael Doland, Esq. has acted as “outside general counsel” for transactions and as litigation counsel for closely held businesses for over 30 years. He has also successfully combated frauds (both internal and external) targeting himself. Bring your questions and concerns.

About Givner & Kaye



A SNEAK PEEK AT OUR **JULY AND AUGUST** SEMINARS

- July 5th:** **Intentionally Defective Grantor Trust.**
Bruce Givner, Esq.

- July 19th:** **NO SEMINAR SCHEDULED.**

- Aug. 2nd:** **NO SEMINAR SCHEDULED.**

- Aug. 16th:** **Leverage and Estate Planning For Your IRA**
Simon Singer
The Advisor Consulting Group

When CPAs, financial planners and estate planning lawyers have clients with difficult wealth planning situations, they want Givner & Kaye to be part of the planning team. We collaborate with other professionals - attorneys, financial planners, accountants, stockbrokers, and insurance professionals - to serve the specialized planning needs of individual families.

We have maintained the same close working relationship with important referral sources for three decades, with newer ones joining each decade. That continuity and respect is important in providing a stable, intimate and friendly atmosphere for our clients.

Contact Bruce Givner or Owen Kaye for more information about Givner & Kaye's services at:
310-207-8008 or
Bruce@GivnerKaye.com ;
Owen@GivnerKaye.com